

# 10 Questions to Ask

## When Hiring a Sprinkler System Company

Thinking about having a new lawn sprinkler system installed for your home or business? Looking for an Omaha irrigation company that you can depend upon for service and maintenance? If so, here are 10 questions to ask when hiring a sprinkler system company.

- 1 After a new installation, is the company willing to come out and make FREE adjustments to ensure your satisfaction?**
  - Once your system is installed and you've lived with it for a few weeks, you may discover that you need some sprinkler heads adjusted or modified. The company you hire should be willing to ensure your new system is working properly at no additional charge to you.
- 2 Is irrigation a primary focus of the company or simply a sideline?**
  - There are specialists and there are dabblers. If you're investing \$\$\$ in a new sprinkler system, you want to work with experienced pros who will be there when you need them... and won't be too busy doing their primary work such as landscaping.
- 3 What are the company's credentials?**
  - Are they licensed and is their license current?
  - Are they rated by the Better Business Bureau?
  - Have they won any service awards?
  - This helps answer the question, "How trustworthy is this business?"
- 4 Does the sprinkler system company employ an experienced staff or is it one guy with a truck and a yard sign?**
  - Repairs can be costly especially if there is collateral damage to your home and landscaping.
  - How much are you willing to risk on an unknown handyman?
- 5 Does the company provide a free "comprehensive" estimate for your new system installation?**
  - Many companies provide a low bid to win your business and then at time of installation, tack on a bunch of extras that kick up your price.
  - Make sure you're getting a comprehensive estimate up front.
- 6 Is the company insured?**
  - The unforeseen can happen. If it does, the company you hire should be insured so that you're not left with an expensive mess.
- 7 What materials and brands are being used? What warranties and guarantees are offered?**
  - You know why this is important! Will the company stand behind their work and for how long?
- 8 Does the company care as much about residential customers as they do commercial customers?**
  - Some irrigation companies are more interested in system installations, especially commercial ones.
  - They may claim to offer Repair and Maintenance for your system but won't devote the time or resources to respond quickly when you call for help.
  - Check out their websites and their online reviews. These will provide clues as to how important your business will be to them.
- 9 Do they use products that help you save money and conserve water?**
  - If a rain sensor or similar device is used along with reliable, water-efficient components, and your system is designed to provide just-right watering to each area of your lawn and landscaping, your system should pay for itself within just a few years through efficient watering, reduced water bills and greenery survival.
- 10 Do they really want your business?**
  - It's fairly easy to tell if someone really wants you as a customer because they show you. They respond promptly to your requests, follow-up after they've met with you and listen carefully to what you have to say. If they don't, there are people who will and do... at Quality Irrigation!

### Want to know how Quality Irrigation measures up?

Email [support@quality-irrigation.com](mailto:support@quality-irrigation.com)... or better yet, just call us @ 402-672-9297. We'll happily answer all of these questions and any others you may have!



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